

360 Degree Evaluation of Coaching Results

Name: _____

Date: _____

Objective: _____

Individual:
Direct Report:
Line Manager:
Client/Customer:

Please provide an evaluation of coaching results as follows:

1. Scale the individual 0 -100% against the coaching objective
2. Provide evidence with 3 specific examples of results to support scaling %
3. What has been the impact of the changes made on performance measurement areas for the business e.g. sales, client satisfaction, utilisation, productivity.
Please provide quantitative and qualitative evidence where possible.